

AUG 22 2022

Approved

**REQUEST FOR AGENDA PLACEMENT FORM**

**Submission Deadline - Tuesday, 12:00 PM before Court Dates**

**SUBMITTED BY:** Ralph McBroom

**TODAY'S DATE:** August 15, 2022

**DEPARTMENT:** Purchasing

**DEPARTMENT HEAD:** Ralph McBroom

**REQUESTED AGENDA DATE:** August 22, 2022

**SPECIFIC AGENDA WORDING:** Consider approval of Utility Associates as the sole source for AVL & GIS Software, Body, Vehicle Video and Mobile Router Communications system. Utility Associates has provided documentation to substantiate the fact that they are a sole source pursuant to LGC 262.024 Discretionary Exemptions.

**PERSON(S) TO PRESENT ITEM:** Ralph McBroom C.P.M.

**SUPPORT MATERIAL:** See Attachment

**TIME:** 5 min

(Anticipated number of minutes needed to discuss item)

**ACTION ITEM:** X

**WORKSHOP**

**CONSENT:**

**EXECUTIVE:**

**STAFF NOTICE:**

**COUNTY ATTORNEY:**

**AUDITOR:**

**PERSONNEL:**

**BUDGET COORDINATOR:**

**IT DEPARTMENT:**

**PURCHASING DEPARTMENT:** X

**PUBLIC WORKS:**

**OTHER:** Constable Precinct 1

\*\*\*\*\*This Section to be completed by County Judge's Office\*\*\*\*\*

ASSIGNED AGENDA DATE: \_\_\_\_\_

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE \_\_\_\_\_

COURT MEMBER APPROVAL \_\_\_\_\_ Date \_\_\_\_\_



08.09.2022

To Mr. Dan Milam,

Utility Associates, Inc. is the only manufacturer that designs a fully integrated AVL & GIS Software, Body, Vehicle Video, and Mobile Router Communications system. Agencies normally utilize four separate vendors to provide similar capabilities to the Utility Rocket IoT & BodyWorn Solution. In contrast, Utility has incorporated video, AVL, mobile communications, emergency response and life safety notifications into one holistic offering. It is the only system of its kind on the market and there are no comparable market alternatives that meet the specifications set forth in this letter. Accordingly, the product has met the criteria set by most Nationwide Law Enforcement Agencies for a sole source procurement methodology.

Referenced in this letter are the components of the Officer and Vehicle Ecosystem. These are (1) The Rocket IoT™, our in-vehicle video and communications system, (2) BodyWorn™, the Body Camera system, and (3) AVAILWeb™, the video evidence software management and AVL/GIS software system.

The Rocket IoT™ offers the following unique capabilities to your Department:

- CJIS compliant Video Evidence Vault secured within the vehicle for both In-Car and BodyWorn video, thereby avoiding unnecessary delays for access to video, protection of the chain of custody of data, and avoidance of unnecessary offload docking hardware and associated cost/time to the Department.
- Automated Policy-Based BodyWorn and In-Car video recording
- Fully integrated Body and Vehicle video, meaning multiple Officer / Vehicle video sources are viewable, searchable, and exported simultaneously
- Speed and Signal Boosting Internet connectivity (Wi-Fi/Cellular Hotspot) for all vehicle computing devices, including the MDC
- Unlimited range for the Body Microphone

The BodyWorn™ system offers the following unique capabilities to your Department:

- A Smart Computer for high definition body camera video recording, viewing, and classification directly on the device.
- A patented uniform integrated mounting design that ensures secure mounting and stable video collection
- Over the air policy updates – meaning a device never needs to be docked to receive recording policy changes and important updates to the device firmware.
- Two-way enhanced communications for receipt and transmission of:
  - Amber, Silver, Be on the Lookout (BOLLO) messages with suspect information and images
  - Automated video offload from the field via Wi-Fi and/or Cellular means, based on video priority
  - Potentially life saving "Officer Down" alerts, with the real-time location of a downed Officer to alert resources in the vicinity, Supervisors, Command Staff, dispatch, and other assigned users.
- Ability to activate video automatically during a physical altercation or when a sidearm is unholstered. This is the only automatic trigger on the market that initiates a recording when an Officer deploys their firearm, while reporting to an AVL system to coordinate support resources.
- Live video streaming from active BodyWorn Cameras to dispatch or other authorized users.

The AVAILWeb™ evidence software offers the following unique capabilities to your Department:

- CJIS compliant secure video evidence that is web accessible, requires no servers and installation disks to run, and remains updated with the latest technology for the duration of your agreement with

Utility Inc. at no additional cost.

- A full AVL software to monitor the location and health of all field assets, including Officers and Vehicles, in an easy to use map-based interface.
- GPS, Geo-fence policy-based recording triggers to activate recordings at major public gatherings, sporting events, festivals, and during emergency situations like active shootings.
- Computer Aided Dispatch (CAD) Integration that triggers cameras upon entry to a geographic action zone, and imports CAD information directly into the responding Officer's Body and Vehicle video file.
- Automated SmartRedaction™ built directly into the Evidence Management software for ease of access and processing/sharing redacted videos
- Smart Holster™ Technology activates the BodyWorn system upon deployment of a firearm from its holster and can send an alert to Dispatch as well as all other Officers in a pre-defined radius.

Utility's Rocket IoT™ and BodyWorn™ are the first and only policy-based recording devices that can be intelligently activated based upon the industry's largest suite of customizable recording triggers and updated over the air as recording policies evolve.

The Utility Evidence Ecosystem capabilities listed above comprise a unique feature set and fall under Utility Inc.'s intellectual property rights and proprietary protocols, and are therefore, currently only available from the manufacturer, Utility Inc.

This letter documents that Utility Inc. is the sole entity with the authority, access, and ability to provide enhancements, upgrades, and warranty support for its hardware and software products to agencies.

Please contact me at 317-457-1577 should you have any questions with regard to our products and services.

Sincerely,

DocuSigned by:

*Mark A Osborn*

F3CEDA63732F49D...

Mark Osborn

Business Manager

317-457-1577

mosborn@utility.com



# UTILITY.

## Sales Estimate

Utility Associates Inc  
 250 East Ponce De Leon Avenue  
 Suite 700  
 Decatur GA 30030  
 (800) 597-4707  
[www.utility.com](http://www.utility.com)

Customer	Johnson County TX Constables
Date	8/5/2022
Sales Quote#	132331
Expires	8/28/2022
Sales Rep	Dahlia Blake
PO#	
Terms	Net 30

**Bill To**

Constable Matt Wylie  
 Johnson County TX Constables  
[mwylie@johnsoncountytexas.org](mailto:mwylie@johnsoncountytexas.org)

**Ship To**

Constable Matt Wylie  
 Johnson County TX Constables  
 3390 FM 1434  
 Cleburne TX 76033

Item	Description	Quantity	Price Each	Amount
BWI-S-4005	AVaiL Web SaaS and Warranty with 24/7 Technical Support for BodyWorn and Rocket IoT In-Car - 9/1/2022 through 8/31/2027. (60 mos.)	1	\$11,240.00	\$11,240.00
BWI-H-4001-X5	BodyWorn and Rocket IoT In-Car Video System Hardware Bundle(Includes Smart Holster Sensor)	1	\$3,240.00	\$3,240.00

**Signature Line****Signature:**

\_\_\_\_\_

**Name:**

\_\_\_\_\_

**Date:**

\_\_\_\_\_

**PO:**

\_\_\_\_\_



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Terms	Net 30

<b>Bill To</b>	<b>Ship To</b>
Constable Matt Wylie Johnson County TX Constables <a href="mailto:mwylie@johnsoncountytexas.org">mwylie@johnsoncountytexas.org</a>	Constable Matt Wylie Johnson County TX Constables 3390 FM 1434 Cleburne TX 76033

Item	Description	Quantity	Price Each	Amount
Credit Card Transaction	Name on Card: _____ Email Address: _____ Card Type: <input type="checkbox"/> Visa <input type="checkbox"/> MC <input type="checkbox"/> AMEX Card Number: _____ Expiration Date: _____ Card Identification Number: _____ Amount to Charge: \$ _____ I authorize Utility Associates, Inc. to charge the amount listed above to the credit card provided herein. I agree to pay for this invoice(s) in accordance with the issuing bank cardholder agreement. Signature: _____ Date: _____ Print Name: _____			

<b>Subtotal</b>	<b>\$14,480.00</b>
<b>Sales Tax (%)</b>	<b>\$0.00</b>
<b>Total</b>	<b>\$14,480.00</b>

This transaction is subject to the terms and conditions laid forth in UA's Customer Service Agreement. See <https://www.bodywom.com/service-agreement> for additional details. Please forward all inquiries to [insidesales@utility.com](mailto:insidesales@utility.com)